

Dallanara

Alaspa

Store Manager

✉ dallanara.alaspa@gmail.com

☎ (156) 950-2936

📍 1410 K Street, Lincoln, NE 68508

EDUCATION

High School Diploma at Omaha North High School, Omaha, NE

Aug 2012 - May 2017

I have learned time management, organization, study skills, and how to work independently.

LINKS

[linkedin.com/in/dallanaraalaspa](https://www.linkedin.com/in/dallanaraalaspa)

SKILLS

Customer service

Sales

Merchandising

Inventory management

Store operations

Loss prevention

LANGUAGES

English

Russian

HOBBIES

Organizing

Decorating

Crafting

PROFILE

I have over 5 years of experience as a Store Manager. I have successfully managed all aspects of store operations, including inventory management, loss prevention, customer service, and team development. I am an effective communicator with strong leadership skills. I am able to work independently and take initiative to solve problems efficiently.

EMPLOYMENT HISTORY

● Store Manager at Walmart, NE

Mar 2022 - Present

- Led a team of 20 employees and achieved sales goals by an average of 10% each month.
- Implemented new customer service policies that resulted in a 5% increase in customer satisfaction ratings.
- Trained new employees on proper store procedures, which led to a decrease in errors by 30%.
- Developed strong relationships with vendors, resulting in cost savings of 15% on inventory purchases.
- Negotiated lease terms for a new store location that was 20% below market value.
- Opened 3 new stores within 6 months while maintaining profitability targets at all locations.

● Assistant Store Manager at Target, NE

Sep 2017 - Feb 2022

- Hired, trained and developed a high-performing team of 15 employees which resulted in achieving store targets.
- Exceeded sales goals by 10% through effective merchandising and team motivation.
- Implemented new customer service initiatives that increased customer satisfaction scores by 5%.
- Reduced inventory shrinkage by 2% through better supply chain management and security procedures.
- Achieved highest mystery shop score in the district for 3 consecutive months.

CERTIFICATES

Certified Retail Manager (CRM)

Jan 2021

Certified Store Manager (CSM)

Apr 2019

MEMBERSHIPS

National Retail Federation

Retail Industry Leaders Association