

# Romesha Stinchfield

## Volleyball Recruiting Coordinator

### Profile

I am a recruiting coordinator with over 1 year of experience in volleyball. I have been responsible for managing the recruitment process for athletes, as well as coordinating communication between coaches and athletes. I have also created and implemented marketing plans to increase visibility of our program among potential recruits. As a result of my efforts, we have seen an increase in the number of top-level recruits expressing interest in our program.

### Employment History

#### Volleyball Recruiting Coordinator at Elite Volleyball Training, IN

Apr 2022 - Present

- Negotiated and recruited top talent to play for the school's volleyball team, resulting in a more competitive team that helped increase ticket sales by 10%.
- Wrote recruiting proposals that outlined why potential recruits should come to our school, which resulted in 5 of the Top 50 high school seniors signing with us.
- Organized and ran 3 successful recruiting events that generated over \$5,000 in revenue for the athletic department.
- Successfully navigated NCAA rules and regulations surrounding recruitment which led to no penalties or sanctions being levied against the school.
- Managed a budget of \$50,000 for travel expenses associated with recruiting trips as well as entertaining potential recruits on official visits.

#### Assistant Volleyball Recruiting Coordinator at Volleyball Factory, IN

Sep 2021 - Feb 2022

- Helped increase applications by 20% through targeted marketing initiatives.
- Led on-campus recruiting visits, resulting in a 5% yield rate.
- Wrote and distributed weekly e-newsletter to potential recruits.
- Generated \$100k in new revenue through corporate sponsorships.
- Negotiated 10+ athletic scholarships worth over \$1M total.
- Managed social media accounts with up to 50K followers.

### Certificates

#### Certified Volleyball Recruiting Coordinator (CVRC)

Sep 2020

#### Certified Athletic Recruiting Specialist (CARS)

Oct 2018

✉ [romesha.stinchfield@gmail.com](mailto:romesha.stinchfield@gmail.com)

☎ (875) 369-0868

📍 1225 Falcon Dr, Carmel, IN 46032

### Education

#### High School Diploma at Ben Davis High School, Indianapolis, IN

Sep 2016 - May 2021

I've learned how to study for and write exams, how to do research, and how to communicate with my peers and teachers.

### Links

[linkedin.com/in/romeshastinchfield](https://www.linkedin.com/in/romeshastinchfield)

### Skills

Volleyball

Recruiting

Coordinating

Communication Skills

Organizational Skills

Time Management

### Languages

English

German

### Hobbies

Organizing volleyball tournaments

Coaching a volleyball team

Playing volleyball