

# Domini Whynot

Wine maker

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CA 94536

## Education

### Bachelor of Science in Viticulture and Enology at University of California, Davis

Aug 2010 - May 2015

I have learned how to get the best out of vines and turn them into high-quality wines.

## Links

[linkedin.com/in/dominiwhynot](https://www.linkedin.com/in/dominiwhynot)

## Skills

Winemaking

Vineyard management

Wine grape growing

Oenology

Enology

Viticulture

Winemaking is both an art and a science. The technical skills required for winemaking include: understanding the chemistry of wine, being able to control fermentation, knowing how to properly age wine, and having sensory evaluation skills to assess wines.

## Employment History

### Wine Maker at Chateau Ste. Michelle, ID

Jun 2022 - Present

- Oversaw the production of 3,000 bottles of wine.
- Increased sales by 15% through effective marketing campaigns.
- Developed new methods for improving flavor and quality.
- Successfully experimented with different grape varieties.
- Managed a team of 10 workers during busy harvest season.
- Negotiated contracts with suppliers and distributors.

### Wine Maker II at Columbia Crest, ID

Jul 2018 - May 2022

- Successfully created and implemented a new process for wine filtration that increased efficiency by 30%.
- Designed and oversaw the construction of a new \$2 million state-of-the-art winery.
- Successfully negotiated contracts with 5 major grape suppliers, resulting in a 20% decrease in costs.
- Created 2 award winning wines that received critical acclaim from industry experts.
- Developed and executed a marketing campaign that resulted in a 25% increase in sales.
- Managed cellar operations for 50,000 cases of premium wine production annually.

### Wine Maker I at Merlot Partners, ID

Jul 2015 - May 2018

- Increased wine production by 20% through process improvements.
- Decreased costs by 15% through better grape sourcing and yield management.
- Developed 3 new wines that increased sales by 10%.
- Won "Best in Show" at the San Francisco International Wine Competition for the 2016 Cabernet Sauvignon.
- Doubled social media following to 50,000 followers in 6 months.
- Gave 100 tours of the vineyard and winery.

## Certificates

### Certified Specialist of Wine (CSW)

Feb 2021

### Certified Wine Educator (CWE)

Aug 2019

## Memberships

American Society for Enology and Viticulture

The Institute of Masters of Wine